

Call Stoke-on-Trent (01782) 639716

Talk - 'Where There's A Will There is a Way No Will? No Say!'

An Information Sheet provided by Rod Jones of Convenient Wills

Welcome

Thank you for requesting our Fact-Sheet regarding our Educational Talks.
We hope you find it helpful and informative.

Overview

Statistically, research has found that 6 out of 10 people do not have a Will. Of those people that do have a Will many are out of date - though the testator (i.e. The person who made the Will) may be blissfully unaware of this fact. Further, a small proportion of Wills will not have been completed correctly and as such will be rejected by the Probate Office - resulting in the deceased being deemed to have died intestate (or partially intestate) with the resultant increased costs and uncertainty for their family.

Research has also found that of those who have not made a Will a high proportion are the very people who should do so the most: mothers and single parents in particular.

Why do people not make a Will? There are a large number of excuses given by the general public. The facts are that many people:

- ♦ do not understand or appreciate what a Will can do; and / or
- ♦ do not appreciate the consequences and hardship they can create by not making a Will.

To help educate the general public we provide educational talks for employees, schools, and groups in general.

Irrespective of whether your employees, teachers, or club members have a Will or not the feedback to our talks confirms previous audiences have found the content of the talk enlightening.

Talk Agenda

- ♦ **Introduction** (Welcome, brief introduction to the speaker, the agenda, talk objectives, feedback forms, etc)
- ♦ **History of Wills*** (This section draws on the past mistakes people have made when making their Will, and introduces the idea of why making your own Will [without help] is so dangerous.)
- ♦ **What Can A Will Do?** (Tests the audience's knowledge initially - this then allows us to pitch the remainder of the talk at their level of understanding. We expand upon the answers and fill in the missing gaps);

- ♦ **Why making a will is so important** (Highlights who you are placing at risk by not making a Will, and the consequences to them. This can be a real eye opener for many people);
- ♦ **Why are You at Risk** (This mini- section draws in those people who suspect this talk is likely to be irrelevant to them because they already have a Will. Apart from the fact that their Will may be out of date - even though their personal circumstances have not changed since they made their Will - this section makes many people realise just what risks they are exposed to by other close family members not making a valid Will);
- ♦ **How to make a Will*** (Shows how easy it can be to make a Will, with the pros and cons of each method. Getting it wrong can be very expensive.);
- ♦ **The traps that could cost you money** (Draws the attendees attention to some of the tricks of the trade; how bargain 'free Wills' are rarely the bargain you think; and other ways will-writers will make a profit out of the unwary general public. But, of course, your audience will now know what to look out for); and
- ♦ **Services** offered by Convenient Wills (A very brief summary of how we can help)

Where time allows we also discuss:

- ♦ The methods of funding Long-Term-Care, and the risks and implications;
- ♦ How trusts can save inheritance tax - and the dangers of such trusts; and
- ♦ How to stop your children being disinherited.

Where time is short the items marked * are reduced or excluded.

The talk '**Where there's a will, there's a way; No will? No say!**' can be adapted to the amount of time available, (providing this is 15 minutes or more). And yes, we usually include an element of humour.

The talks can be held at the end of a working day (on a voluntary 'turn up and listen if you want to' basis) or be part of a more formal agenda (such as a staff or club meeting, or part of a training day's staff development).

The Benefits Of Our Educational Talk

For the school, employer, or club, these talks provide an opportunity to provide a quality benefit to their teaching staff/employees/club members - and usually for no direct cost to themselves.

The audience will appreciate the informative and professional talk. These talks also provide the attendees with the opportunity to 'see before they buy' - should they be looking for a will-writer.

Arrangements

These talks are generally easy to arrange.

- ♦ You register your interest via our website www.convenient-wills.co.uk or by calling us on 01782 639716.
- ♦ We answer any questions you have, and agree a mutually agreeable date and time;
- ♦ We make use of any facilities available - especially flip charts and white boards. Overhead projectors, screens and 'Powerpoint' presentation projectors can also be used - though we prefer to keep the use of technology to a minimum as experience has shown if it can go wrong it generally does!

Rod Jones

Rod Jones A.C.I.B.
Proprietor of **Convenient Wills**